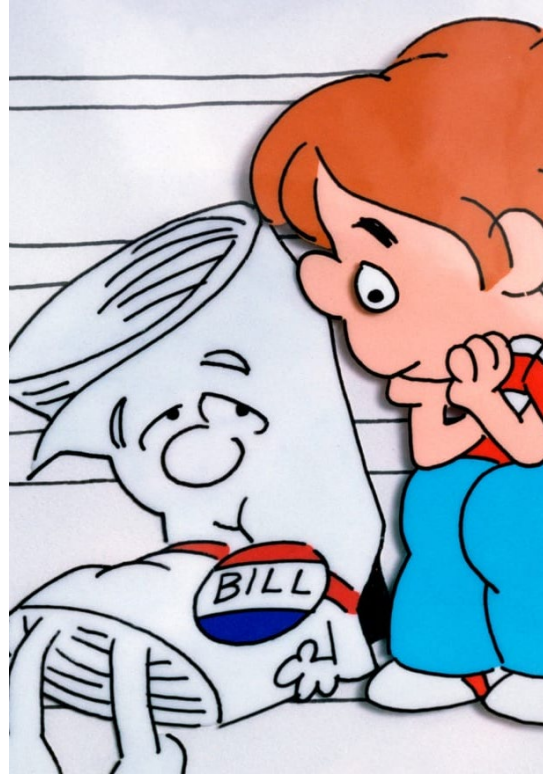




PROPOSAL DEVELOPMENT SERVICES
OFFICE OF THE VICE PROVOST FOR RESEARCH

Grants 101: Intro to External Funding

INDIANA UNIVERSITY BLOOMINGTON





OFFICE OF THE VICE PROVOST FOR RESEARCH
**PROPOSAL DEVELOPMENT
SERVICES**
IU Bloomington

pdshelp@iu.edu



Syllabus

1. Proposal process
2. Funding
3. Budgets
4. Proposal components
5. Resources & support



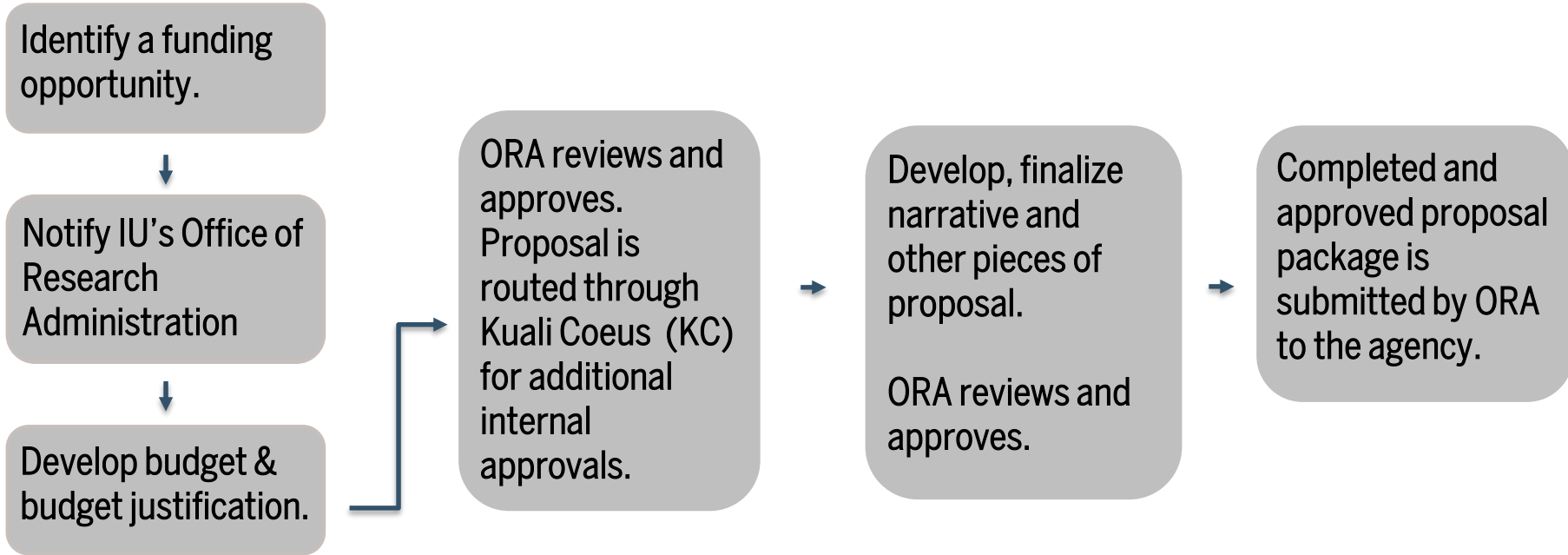


SECTION 1

Proposal process

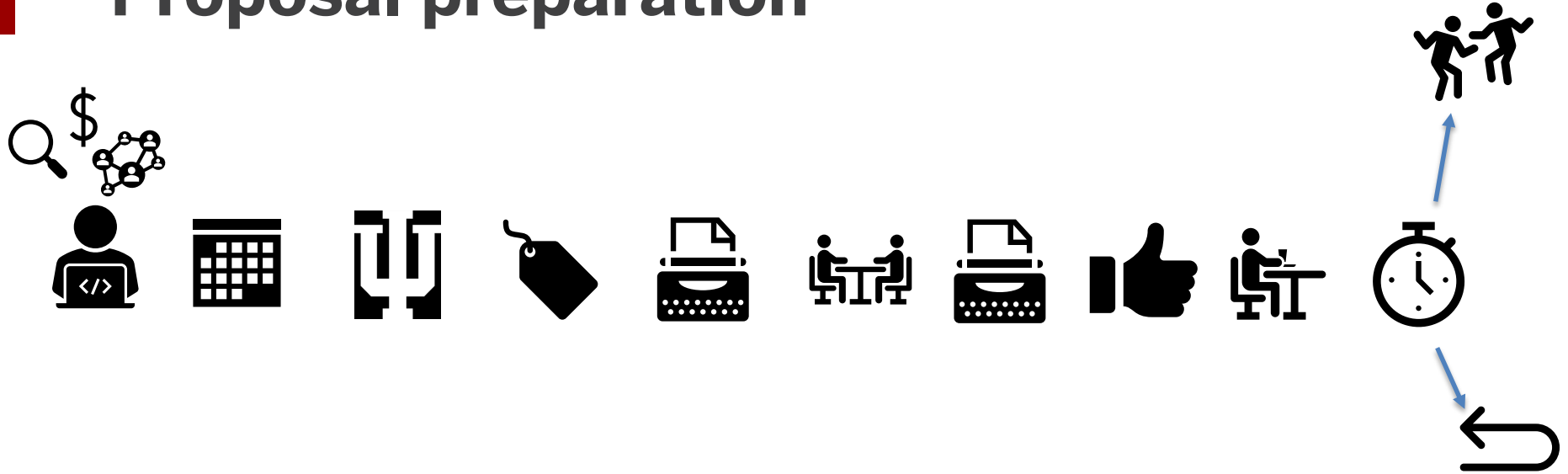


Proposal preparation





Proposal preparation





SECTION 2

Funding



foundations

federal

state/
regional

Request for Proposals /
Applications (RFP/RFA)

Funding Opportunity
Announcement (FOA)

Program Solicitation /
Announcement

Dear Colleague Letter

contracts

grants

cooperative
agreements



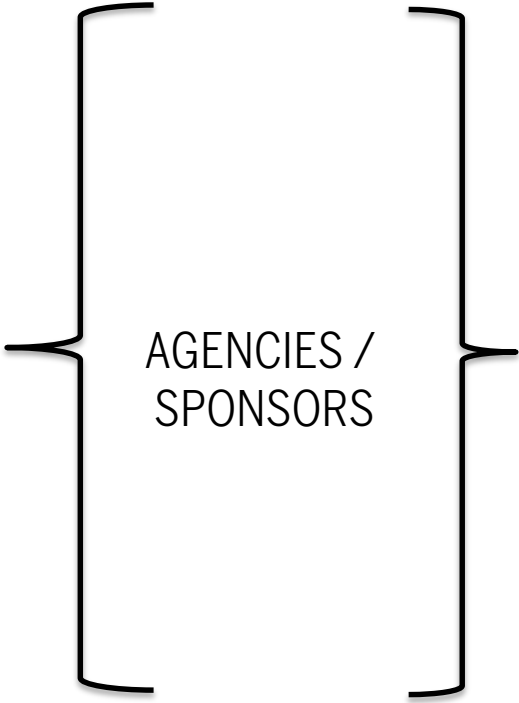


mission & priority areas for funding

previous awards

guidelines

reviewers



give money to IU/your unit/you

research

time limits

deliverables, reporting, dissemination, broader impact





She will be reading 22 proposals just like yours. On a long-haul flight. In the middle seat.

Yes, she's in the social sciences. But her work is nothing like your work.

He and his husband just adopted one-year-old twins.



They don't read anything on computers. They print everything out. In grayscale.



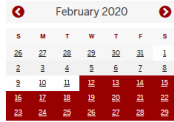


approachable program officers





OVPR Events and Information Calendar



Today Day Week Month **All** 8

ALL EVENTS

Thursday, February 20

Funding Search Open House

10:00 a.m. Zoom
Meet with Proposal Development Services (PDS) to explore resources for identifying funding opportunities for your research and/or creative activity. A workshop for IU Bloomington faculty.

Thursday, February 27

Arts & Humanities Funding Opportunities Information Session

11:00 a.m. – 12:00 p.m. Herman B Wells Library [map]
Join OVPR, PDS, and Foundation Relations for a one-hour engagement on funding opportunities for faculty in the arts and humanities.

Tuesday, March 3

Pivot Demonstration

2:00 p.m. Herman B Wells Library [map]
Trying to streamline your funding search or diversify your funding portfolio? Come to our Pivot demonstration to learn about a comprehensive resource for finding funding.

Thursday, March 12

NSF CAREER Part I: Early Planning Information Session

10:00 a.m. – 11:00 a.m. Social Science Research Commons (SSRC) [map]
Part I in a four-part professional development series for eligible faculty members interested in applying for an NSF CAREER award.

- Event type:**
- Career development
 - Lectures, talks, seminars, and conferences
 - Training, non-credit classes, and learning opportunities
- Events for:**
- Alumni
 - Donors
 - Faculty
 - Staff
 - Students
 - The public
- Events tagged:**
- Academics
 - Arts and Humanities
 - Free food
 - Natural and Mathematical Sciences
 - Research
 - Social and Historical Sciences
 - Workshops

Find upcoming workshops and register online

<https://events.iu.edu/ovprevents/>

Funding search workshop topics

- Demonstrations of **Pivot** search functionality and profiles
- Specific guidance for setting up a successful search query
- Tour of the **Foundation Directory Online**





SECTION 3

Budgets



Budget truisms

Ask for the amount you need
to do the work
that you are proposing to do.
Not more, not less.

- Necessary
- Allowable
- Allocable
- Reasonable





Budget categories



PERSONNEL (KEY/SENIOR and OTHER)

- Salaries (time on the project)
- Benefits

EQUIPMENT (over \$5,000)

TRAVEL

OTHER DIRECT COSTS

- Participant stipends
- Consultants
- Evaluators
- Computers (equipment under \$5k)
- If Graduate Assistant, fee remission
- Open access publication
- Subawards (other institutions)





Budget categories



A.K.A.

- Federally negotiated indirect rate
- Facilities and Administration (F&A)
- Overhead
- IDC

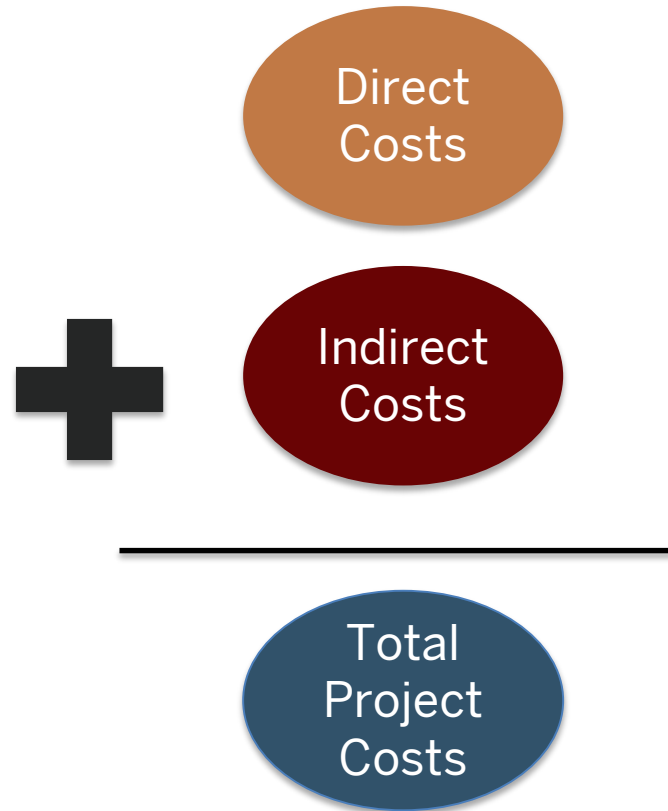
The costs associated with IU-Bloomington providing a R1 research environment.



Proposal budget

Give it a try:

- Sample budget worksheet (see Attachments tab)
- [ORA sample budgets](#)

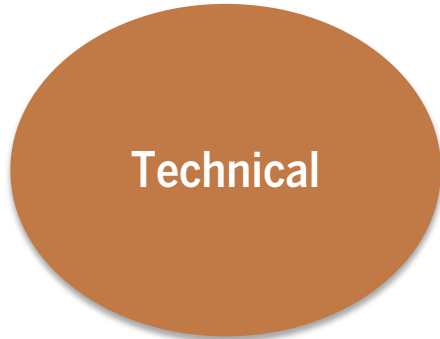


SECTION 4

Proposal components



Typical components



PROJECT DESCRIPTION (NARRATIVE)

REFERENCES CITED

ABSTRACT/SUMMARY

RISK MITIGATION PLANS (human subjects, etc.)

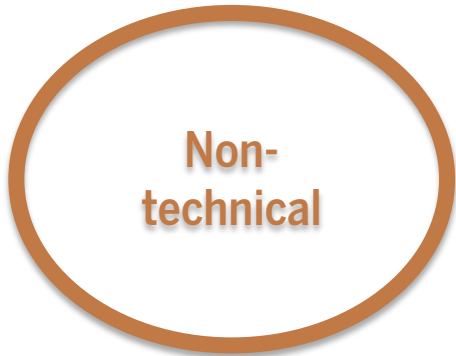
DATA MANAGEMENT PLAN

DISSEMINATION PLAN (broader impacts/outreach)





Typical components



LETTERS OF SUPPORT

BIOGRAPHICAL SKETCHES

FACILITIES & RESOURCES/ENVIRONMENT

CURRENT & PENDING SUPPORT





YOUR PROPOSAL

A jargon-free, reviewer-centric, agency-specific, cohesive, and institutionally approved story of your proposed project

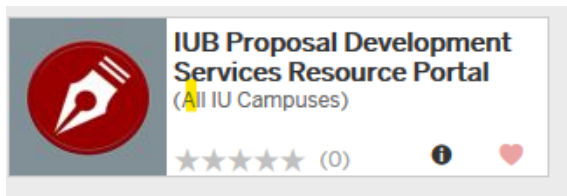


SECTION 5

Resources & support

research.iu.edu

Via One.IU



guidance, templates, agency overviews, etc.

GET STARTED

Home

GET STARTED

A guide to doing research at IU

The business of doing research at IU involves multiple steps, policies, guidelines, and offices. You don't have to do this all on your own. We have staff and training to help you with every step of the process.

Step 1: Develop your idea	+
Step 2: Complete compliance prerequisites and training	+
Step 3: Subscribe to research newsletters and announcements	+
Step 4: Review important research policies	+
Step 5: Find funding and collaborators	+
Step 6: Prepare your proposal	+
Step 7: Route and submit your proposal	+
Step 8: Submit your study to the Institutional Review Board*	+
Step 9: Conduct and manage your research	+
Final step: Share your results	+





Research

[ABOUT](#) / [NEWS & EVENTS](#) / [CONTACT](#)[GET STARTED](#)[FUNDING & PROPOSALS](#)[AWARDS & AGREEMENTS](#)[COMPLIANCE](#)[INNOVATION & COMMERCIALIZATION](#)[TRAINING & WORKSHOPS](#)

research.iu.edu

Internal funding

[Funding Opportunities](#)[External Funding Opportunities](#)[Internal Funding Opportunities](#)[Generate & Submit](#)[Foundation Funding Opportunities](#)[Limited Submissions](#)[Subscribe to Funding Updates](#)[Proposal Development & Preparation](#)[Proposal Routing & Submission](#)[Home](#) / [Funding & Proposals](#) / [Funding Opportunities](#)

INTERNAL FUNDING OPPORTUNITIES

How your university supports your work

Indiana University provides a wide range of internal funding opportunities, from seed money for new ideas to faculty mentoring programs to broad-based support for established research projects. Funding programs may also support your expenses such as travel, release time for research, bridge funding during gaps, or faculty-produced exhibitions, performances, and publications.

While several opportunities for internal funding are available university-wide, others are specific to the IU Bloomington or IUPUI campuses. Please review all eligibility requirements to make sure you can be funded based on your campus location and your individual position.

The IU research offices follow [procedures similar to those of Federal agencies](#) to maintain the transparency of the review process for internal funding opportunities, as well as the anonymity of individual reviewers. Internal funding applications are submitted through the [Infoready portal](#).

View the complete list on this page or use the two filters – by Campus and/or Category.





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**PROPOSAL DEVELOPMENT
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Cate Racek
cracek@indiana.edu





Please take away...

1. Help is available.
2. Start early.
3. Program officers.
4. Write for the reviewer.
5. Resubmit.



Questions